

Wyoming Chapter CRS & Wyoming Realtors Presents CRS 111 to obtain the National Association of REALTORS (NAR) New Short Sales and Foreclosure Resource Certification, or SFR



**SHORT SALES AND FORECLOSURE
RESOURCE CERTIFICATION**

Become one of the first in your market to become Certified by NAR

Designed for real estate professionals at all experience levels, the

National Association of Realtors® (NAR)

Short Sales and Foreclosure Resource certification, or SFR for short, gives you a road map for understanding how to:

Direct distressed sellers to finance, tax, and legal professionals

- Qualify sellers for short sales Safeguard your commission
- Develop a short-sale package Limit risk
- Negotiate with lenders Protect buyers
- Tap into buyer demand



The Proven Path To Success

As many agents can attest, your ability to close sales and foreclosures depends in part on your confidence in seeing these transactions through. Begin building your confidence today with SFR!

1. Complete CRS 111: Short Sales and Foreclosures: Protecting Your Clients' Interests
2. Complete three 1-hour Webinars available free of charge from NAR
3. Submit SFR Certification application.

April 9th 2010- 8:30 AM to 4:30 PM

Wyoming Association of Realtors 951 Werner Court, Suite 300 Casper, WY 82601

\$129.00 CRS Agents 149.00 Non CRS Agents

Fax Registration Information to :William Lewis at 307-778-0097 or E-Mail Bill@BillLewis.com Or Call 307-640-5205

Name: _____

Address: _____

City _____ State _____ Zip _____

E-Mail: _____ Telephone _____

NRDS: _____